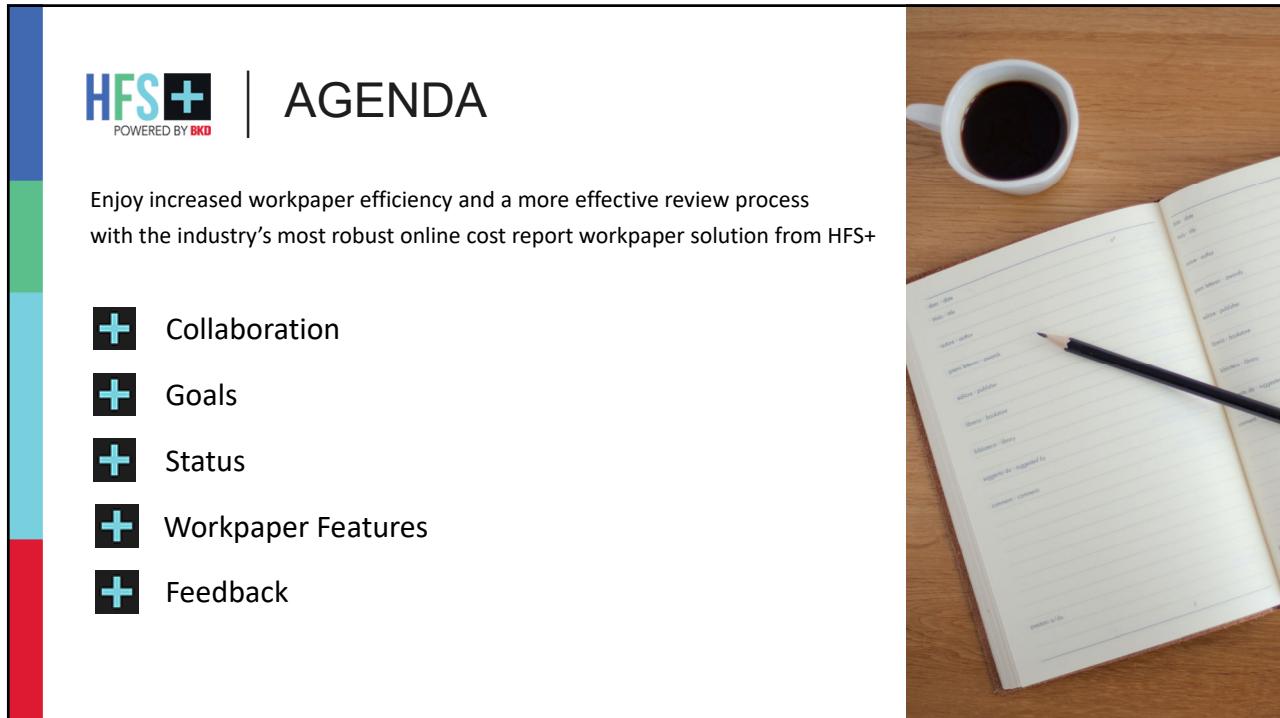


1



2



COLLABORATION

Built by health care finance professionals for health care finance professionals, HFS+ will be the industry's most intuitive - and simple-to-use - online cost report preparation tool.

- + Health Financial Systems (HFS)** is the leader in Medicare Cost Reporting with a trusted software solution for the MAC and provider communities. Over the last 35 years the company's software has become the industry standard for hospital cost reports and estimates that 90% of all other provider type MCR's are filed using HFS software.
- + BKD CPAs and Advisors' National Health Care Group** is one of the largest providers of cost report preparation services in the country. Each year, BKD prepares approximately 2,100 cost reports for health systems, large urban medical centers, sole community hospitals, rural hospitals, skilled nursing facilities, home care agencies and many other health care subindustries.



3



Status

- DEVELOPMENT + TESTING STATUS**
 - UI Interface
 - Workpapers
 - Prior Year Import
 - Cost Centers
 - GL
 - PS&R
 - MCR Sync
 - Printing
- DESIGN**
 - Review
 - Finalize
 - Dashboard
 - Wage + Payroll Data
- PLANNED LAUNCH**
 - BKD will begin using HFS+ in spring 2022
 - Initial launch planned for mid 2022



4


GOALS

STREAMLINE PREPARATION

HFS+ is consistent with the Medicare cost report and allows you to import and edit data from external sources, as well as create concise workpapers that support your cost report.

INCREASE REVIEW EFFICIENCIES

HFS+ makes your cost report review process more efficient with two unique dashboards. The Review Dashboard provides an overview of workpaper completion status, summarizes the cost report settlement and highlights material changes in cost-to-charge ratios and other important metrics for a more focused review. The Management Dashboard summarizes the cost report settlement and highlights key trends driving operational results and impacting government reimbursement.

IMPROVE FILE SHARING

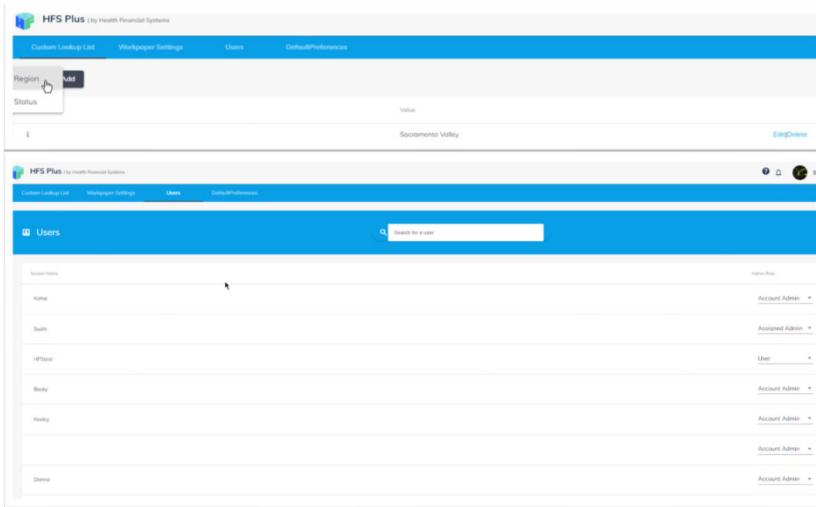
HFS+ allows you to easily share cost report workpapers among preparers and reviewers and efficiently export to HFS



5


WORKPAPER FEATURES

ORGANIZE & CONTROL USER ACCESS



6


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WORKPAPER FEATURES

+
USER DASHBOARD

HFS Plus | The Health Financial System

User Dashboard

Search Any Field

Provider Name	Locked	Type	PYB	PYE	Region	Status	Preparer	Reviewer	Last Date Modified	Progress Status	Reason
140001 - THE MEDICAL CENTER	2952 10	09/01/2019	09/03/2020	Sacramento Valley	An Submitted	K.Cole			11/12/2021 01:17 PM	100%	Testing
140007 - SAINT FRANCIS MEDICAL CENTER	2952 10	10/01/2019	09/03/2020	Sacramento Valley	An Submitted	B.Dale			11/09/2021 07:05 AM	100%	Testing
122406 - KMR TestJuly2021-2	2952 10	12/31/2019	12/30/2020		Open	K.Roush			07/27/2021 07:55 AM	100%	Testing
122408 - KMR Test2	2952 10	06/02/2020	06/29/2021		Open	K.Roush			07/13/2021 09:47 AM	100%	Testing
000339 - KMR Test July 2021	2952 10	06/02/2020	06/29/2021	Sacramento Valley	Open	K.Roush			07/09/2021 09:52 AM	100%	Testing
140208 - ANDERSON HOSPITAL	2952 10	12/31/2019	12/30/2020		Open	K.Roush			10/27/2021 01:29 PM	100%	
289138 - SAINT LUKES HOSPITAL OF KANSAS CITY	2952 10	12/31/2020	12/30/2021	Sacramento Valley	Open	S.Brammer			09/08/2021 08:12 AM	100%	
281307 - PERSHING MEMORIAL HOSPITAL	2952 10	06/30/2019	06/29/2020	Sacramento Valley	An Submitted 2	K.Roush			09/09/2021 02:42 AM	100%	
090228 - ZUCKERBERG SAN FRANCISCO GENERAL	2952 10	07/01/2020	06/09/2021	Sacramento Valley	Open	C.Cole			04/20/2021 01:28 AM	100%	
461331 - BLUE MOUNTAIN HOSPITAL	2952 10	09/01/2019	09/02/2020	Sacramento Valley	Open	K.Roush			04/05/2021 10:20 AM	100%	
461305 - MILFORD VALLEY MEMORIAL HOSPITAL	2952 10	09/01/2020	12/31/2020	Sacramento Valley	Open	S.Stern			09/12/2021 01:20 PM	100%	

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WORKPAPER FEATURES

+
SMART START FROM PRIOR YEAR DATA

Add Workpaper Set – From Prior Year

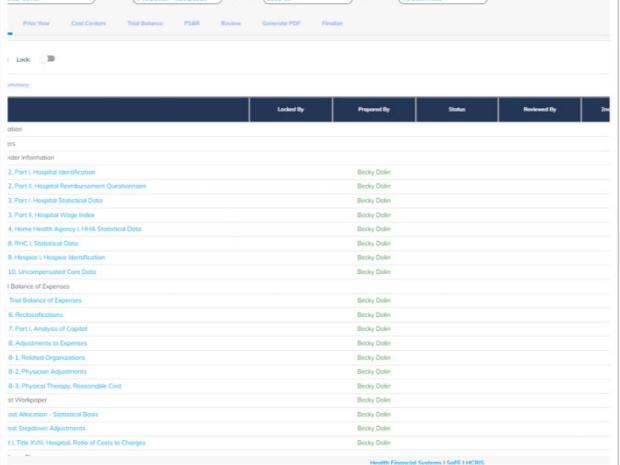
Facility Information
 Cost Center Structure
 Statistical Allocation Methodology Actual Statistics
 Reimbursement Questionnaire
 Hospital Statistical Data (number of beds)
 Reclassification
 Capital Cost Centers Beg Balance (A-7)
 Adjustments
 Related Organization Interrelationships (A-8-1) (If there was an A-8-1 in PY)
 Statistics (B-1)
 Square Feet
 E. Part A (B-1)
 FTE Count(E. Part A, Line 13)
 PY Resident to Bed Ratio (E. Part A Line 20)
 SSI Percentage (E. Part A line 30)
 L. Part II Carryover of accumulated capital minimum payment level over capital payment
(from prior year Worksheet L. Part III, Line 14 to current year line L. Part III, line 11)

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WORKPAPER FEATURES


WORKPAPER TREE



Health Financial Systems | Suite HCHRS

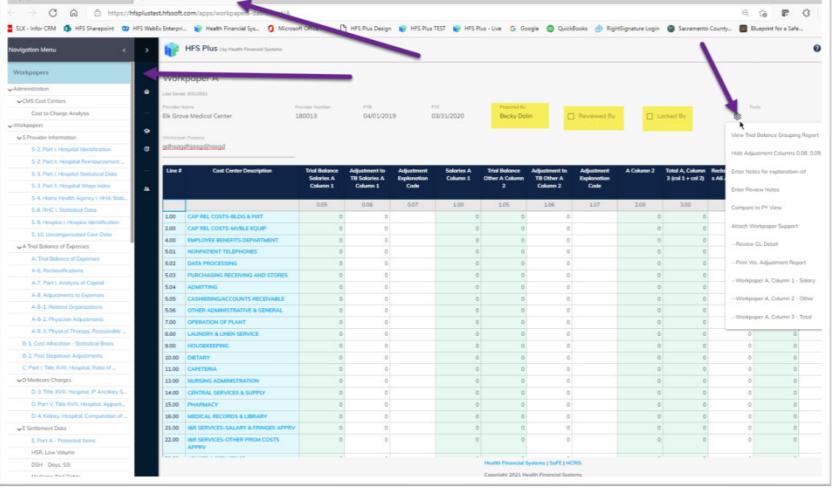
- Year over year filing system and documentation maintenance
- Standardized names and workpaper references
 - More workpapers being added
- Hospital specific workpapers (.xlsx, .csv, .doc and .pdf)
- Current download / upload
- Online viewing and editing capability being developed
- Track preparer and reviewer progress

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WORKPAPER FEATURES


USER-FRIENDLY WORKPAPER VIEWS & FUNCTIONALITY



Health Financial Systems | Suite HCHRS

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WORKPAPER FEATURES



CENTRALIZED COST CENTER MANAGEMENT

Cost Center	Code	Cost Center Description	Cost Center Number	Cost Center Name	Active
Active Cost Centers					
1000	00001	CAP/REL COSTS & EQUIP	1	1000 - CAP/REL COSTS & EQUIP	1
1000	00002	EMPLOYEE BENEFITS DEPARTMENT	2	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00040	EMPLOYEE BENEFITS DEPARTMENT	3	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00041	EMPLOYEE BENEFITS DEPARTMENT	4	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00042	EMPLOYEE BENEFITS DEPARTMENT	5	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00043	EMPLOYEE BENEFITS DEPARTMENT	6	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00044	EMPLOYEE BENEFITS DEPARTMENT	7	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00045	EMPLOYEE BENEFITS DEPARTMENT	8	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00046	EMPLOYEE BENEFITS DEPARTMENT	9	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00047	EMPLOYEE BENEFITS DEPARTMENT	10	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00048	EMPLOYEE BENEFITS DEPARTMENT	11	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00049	EMPLOYEE BENEFITS DEPARTMENT	12	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00050	EMPLOYEE BENEFITS DEPARTMENT	13	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
1000	00051	EMPLOYEE BENEFITS DEPARTMENT	14	1000 - EMPLOYEE BENEFITS DEPARTMENT	1
Last updated: 10/26/2021 10:45:00 AM					

- Add / Delete / Edit Cost Centers – as per CMS rules
- Edit statistical allocations
- Changes affect all appropriate workpapers
- Changes will translate to the MCRX data when data is synced

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WORKPAPER FEATURES



TRIAL BALANCE

Dept	Description	Group	Description	Sequence	Workpaper	Program	Components	Other	Line	Col	Value	Basis	Note
952100	TMC HR ADMIN...	600902	Salaries and Wages	A	▼	▼	▼	▼	4	1	1836		
952100	TMC HR ADMIN...	600904	Salaries and Wages	A	▼	▼	▼	▼	4	1	26		
952100	TMC HR ADMIN...	607300	Salaries and Wages	A	▼	▼	▼	▼	4	1	41101		
952100	TMC HR ADMIN...	607600	Salaries and Wages	A	▼	▼	▼	▼	4	1	1246552		
972000	TMC EMPLOYEE...	600400	Salaries and Wages	A	▼	▼	▼	▼	4	1	349		
972000	TMC EMPLOYEE...	600700	Salaries and Wages	A	▼	▼	▼	▼	4	1	142181		
972000	TMC EMPLOYEE...	600901	Salaries and Wages	A	▼	▼	▼	▼	4	1	4508		
972000	TMC EMPLOYEE...	600902	Salaries and Wages	A	▼	▼	▼	▼	4	1	45		
972000	TMC EMPLOYEE...	607300	Salaries and Wages	A	▼	▼	▼	▼	4	1	23256		
972000	TMC EMPLOYEE...	607600	Salaries and Wages	A	▼	▼	▼	▼	4	1	112374		
972100	TMC EHS MEDIC...	600400	Salaries and Wages	A	▼	▼	▼	▼	4	1	29137		
972100	TMC EHS MEDIC...	600700	Salaries and Wages	A	▼	▼	▼	▼	4	1	1797		
972100	TMC EHS MEDIC...	600901	Salaries and Wages	A	▼	▼	▼	▼	4	1	74307		
of Expenses													
1. Total Balance	4.00	100	EMPLOYEE BENEFITS DEPARTMENT	972300	TMC EH PRIMARY CARE SALARIES - TECH	400400	Salaries and Wages		4	1	4714		
1. Total Balance	4.00	100	EMPLOYEE BENEFITS DEPARTMENT	972300	TMC EH PRIMARY CARE SALARIES - RN	400700	Salaries and Wages		4	1	3203		
1. Total Balance	4.00	100	EMPLOYEE BENEFITS DEPARTMENT	972300	TMC EH PRIMARY CARE SALARIES-PHS EXTEND	400901	Salaries and Wages		4	1	1919		
1. Total Balance	4.00	100	EMPLOYEE BENEFITS DEPARTMENT	972300	TMC EH PRIMARY CARE OVERTIME COMPENSATIO	400902	Salaries and Wages		4	1	104		
1. Total Balance	4.00	100	EMPLOYEE BENEFITS DEPARTMENT	972300	TMC EH PRIMARY CARE IND SAL - CLERICAL	407300	Salaries and Wages		4	1	32087		
1. Total Balance	4.00	100	EMPLOYEE BENEFITS DEPARTMENT	972300	TOTAL for Cost Center 4.00				4	1	3442094		

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WORKPAPER FEATURES



PS&R

The screenshot shows the PS&R interface with a central 'Drop and drop import file here' area. Below it, a list of files is displayed:

- AD_140087_09302020_PSDRExcel140087_10174.xls
- AD_140087_09302020_PSDRExcel140087_177.xls

On the right, a message says: "Select the components you wish to import, and then click the import button." Below that, two checkboxes are shown: "140087 - SAINT FRANCIS MEDICAL CENTER" and "147067 - SAINT FRANCIS REHABILITATION UNIT". At the bottom, there are checkboxes for "Keep Assignments in existing report detail" and "Overwrite existing report detail".

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WORKPAPER FEATURES



FOCUSED REVIEW FEATURES

Medicare Cost Report Settlement Summary	HOSPITAL PART A	HOSPITAL PART B	SWING BED	SNF	IP PSYCH	IP REHAB	RHC	Total Medicare CR Settlement	GL Balance (Interim Estimates)	Variance
Bad Debt	(1,960)	278,595	85	100	300	(320)	-	276,800	276,800	
DSH	169,725	-	-	-	-	-	-	168,225	168,225	
IME & GME	133,298	(405,073)	-	-	-	-	-	(271,775)	(271,775)	
Allied Health	720,809	-	-	-	-	-	-			
Organ Acquisition	(831,064)	-	-	-	-	-	-			
Capital (Operating / DSH / IME)	(28,087)	-	-	-	-	-	-			
Low Volume	-	-	-	-	-	-	-			
Cost Based Pass Thru Cost	639,227	116,432	200	5,000	-	-	-			
Other Adjustments	425	(116)	(75)	-	-	-	-			
Value Based Care (HRR / HAC)	(0)	-	-	-	-	-	-			
RHC Visits & Vaccines	-	-	-	-	-	-	-			
Sequestration	(474,300)	(29,884)	(1)	2	5	-	-			
COST REPORT SETTLEMENT	328,073	(40,046)	209	5,102	305	-	-			

GL Balance - Cost Report Reserve
Cost Report GL Impact

- Review dashboard highlighting:
 - Workpaper completion status
 - Significant settlement programs and impact
 - Areas of emphasis for focused review
 - Worksheet 5-10
 - Medicare Bad Debts
 - Medicare utilization
 - CCRs fluctuations
 - And more!
- Reconciliation test of settlement
 - Future feature of feeding desktop HFS MCR inputs directly into the test of settlement

Acute	
Routine Cost Per Day	1,800
Ancillary Cost Per Day	2,000
Total Acute Cost Per Day	3,800
101%	101%
Avg. Gross Reimb. Per Day	1,842
Sequestration	(8)
Medicare Days	1,800
Sequestration	(13,936)
	(128,765)
	(142,701)

Swing-Bed

Routine Cost Per Day	1,700
Ancillary Cost Per Day	850
Total Acute Cost Per Day	2,550
101%	101%
Avg. Gross Reimb. Per Day	2,576
Medicare Days	2,300
Sequestration	650
Medicare Bad Debts	179,075
Sequestration	(32,639)
	146,436

Rural Health Clinic

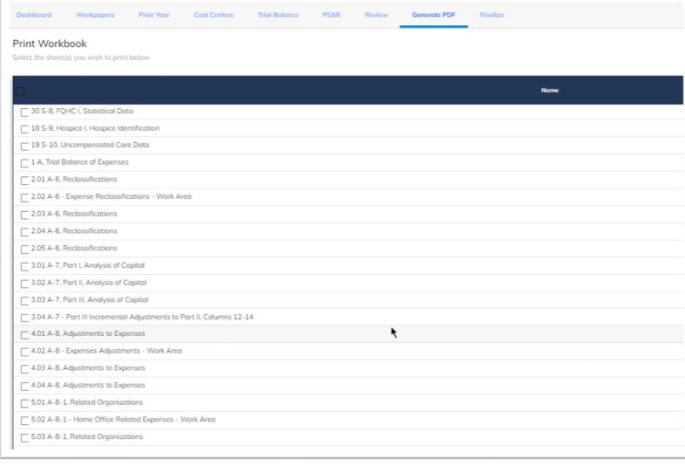
Medicare Cost Per Visit	281.50
Medicare Visits	13,500
	38,800,250
Medicare Vaccine Costs	68,000
Medicare Bad Debt	-
Medicare Reimbursable Costs	3,868,250
Primary Payer Amount	(200)
Beneficiary Deductible	(250,000)
Medicare Coinsurance (20% of Cost)	(696,419)
Interim Payments	2,921,631
Lump Sum Adjustments	(2,771,995)
Sequestration	(57,694)
	91,942
Total Settlement - (Payable)/Receivable	555,517

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WORKPAPER FEATURES

GENERATE FINAL WORKPAPERS



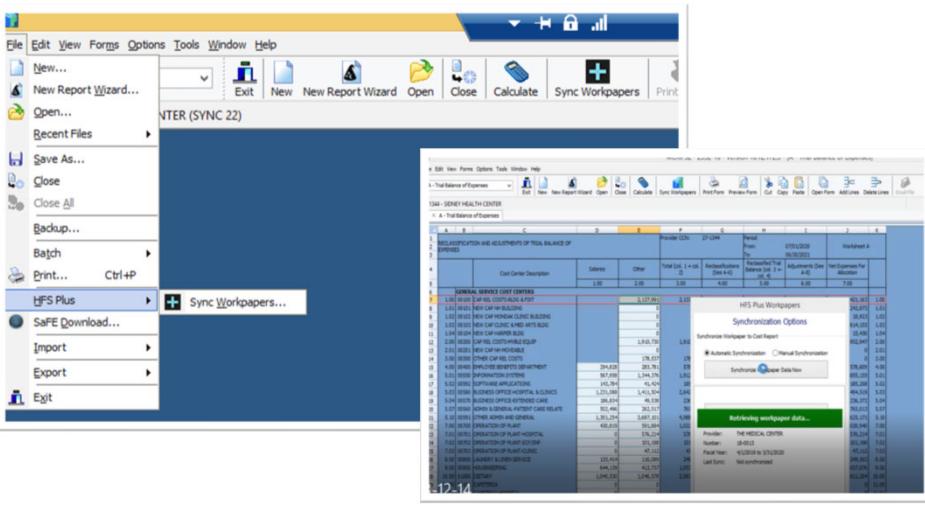
- Option to print to PDF and/or save as Excel files
- Option to print all or select MAC specific workpapers
- Finalize will lock workpaper and maintain documentation notes

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WORKPAPER FEATURES

SYNC WITH HFS MCR



16



HFS + | INVESTMENT

+ PRICING & LICENSING

- \$3,500 to \$5,000 annual license fee per report
- Implementation support available
- Quantity discounts available
- Standard license (support like HFS and MCR)
- Option to add BKD time study tool
- Option to include BKD Trusted Advisor support for reimbursement and compliance guidance



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HFS + | FEEDBACK

+ COMMENTS? INTERESTED?



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